FIRE for Clients



NOTE TO READERS

Vladimir Razumov, Deputy Chairman of the Management Board, PAO SIBUR Holding, congratulates the readers of SIBUR for Clients on the upcoming New Year and speaks about the key milestones of 2019.

Dear clients and partners of SIBUR,

It is my great pleasure to wish you happy New Year on this fine winter day!

I would like to take this opportunity to thank you for all the work we did together and wish you many happy returns, records and achievements in the coming year.

2019 marked another major stage in SIBUR's development. Once again, SIBUR reasserted its leadership in the petrochemical industry. For us, being the leader is not only about delivering strong production performance, but also building robust partnerships with our clients.

We launched <u>distance learning programmes</u> (/en/14/article/news/sibur-business-practices-14/) for our customers, giving them an opportunity to learn more about the Company's products, effective production management and best governance practices through a series of webinars, online courses and video streams.

In 2019, all of us saw release of the first product batches at ZapSibNeftekhim, a world-class production facility playing a key role in the development of Russia's petrochemical sector. You also joined us in testing these products, including at <u>PolyLab</u>, <u>SIBUR's new R&D</u> <u>division</u> (/en/14/article/focus/road-to-innovation/).

The Company kept making progress and expanding its product range day after day. While continuing to unveil large-scale basic polymer projects, we also tend to gradually shift our focus away from bulk chemicals to a more promising import substitution and exportoriented offering. A DOTP (/en/12/article/news/dotp-an-important-start/) production site is up and running, with TPE (/en/10/article/focus/sbs-polymers-high-potential/) and MAN (/en/11/article/focus/eyes-on-man-production/) facilities coming up next in the pipeline.

I am firmly convinced that the launch of these products will mark yet another important step towards our shared success.

Dear colleagues, I wish you and your loved ones a lot of health and success in the new year. May luck always be with you!

If you have any questions, suggestions or opinions (including critical comments), do not hesitate to email them to **dearcustomer@sibur.ru** (mailto:dearcustomer@sibur.ru).

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